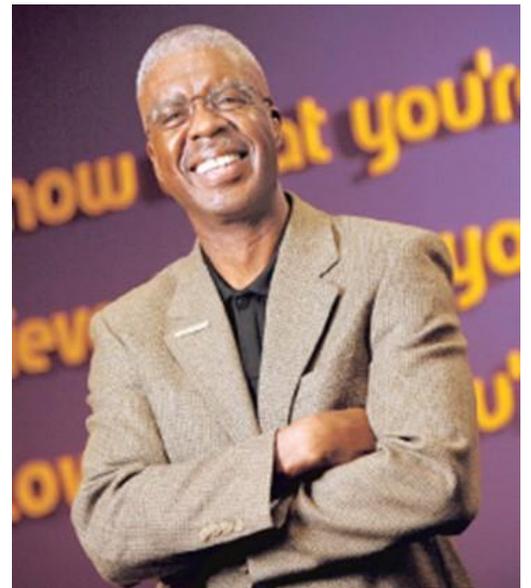


“Selling Yourself to Potential Employers”

1. Change Your Mind Set
2. Rules of Engagement
3. Know Your Value Proposition
4. Be Prepared with Questions
5. Anticipation Prevents Perspiration
6. Ask for the Job
7. Close for Next Step
8. Follow-up
9. Preparation & Practice!



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